

## **Louise Rogers**

### **MA Oxon**

**“be the change you want  
to see in the world”**

*(Mahatma Gandhi)*



### **Overview**

Louise Rogers is the founder and Managing Director of Capability Centre, the expanding Leadership Development, Team Building and Sales Performance Consultancy.

She is a natural leader, as well as an engaging and inspirational trainer and coach with wide-ranging people management and business expertise.

Louise has real passion and proven skill in building self-sustaining business and organisational capability. She is committed to working with intelligence and heart – a formidable combination. She developed the ILead™ Program and Aligned Coaching™ Models to help people achieve maximum performance.

### **Experience**

Louise has worked for and with a number of businesses. She predominantly honed her leadership and business development skills in the fast moving world of FMCG with Procter & Gamble UK, who she joined in 1996.

She was a top-rated sales and marketing manager at Procter & Gamble, managing various teams and multi-million dollar businesses within customer business development (sales) and marketing. Her enterprising business approach was adopted throughout Western Europe.

While at Procter & Gamble, Louise led the Learning Council to facilitate ongoing growth of capability and a strong coaching culture throughout the sales organisation.

She left Procter & Gamble in April 2010 to focus full-time on developing Capability Centre.

Louise's specialty is Leadership development and Sales and Negotiation. Her clients have described her as “inspirational” and a “true professional” who “certainly knows her stuff.” Her tailored courses have been described as “highly effective,” “very well structured and focussed” and “the best training course I have ever been on.”

Louise has delivered training, coaching and/or consultancy services to the following organisations in both the public and private sector:

**Public Sector:**

National Health Service, UK  
Royal Mail  
Durham Business School  
Gloucestershire College

**Private Sector:**

Procter & Gamble UK  
Sally Sallon Beauty Holdings Europe  
Talbot's Biomass Generators  
Hippo Kids Australia  
Plus various individual coaching clients

## Qualifications & Accreditations

- BA and MA in Biological Sciences from Magdalen College, Oxford University
- MBTI® – Myers Briggs Accredited Trainer
- NLP Accredited Premier Practitioner (trained by John Grinder and Carmen Bostic St. Clair)

## Interests

- Anything fun – especially if it involves adrenaline!
- Adventuring (highlights so far were climbing Mount Kilimanjaro, walking the Inca Trail and Treking through the Grand Canyon)
- Fire & Glass eating, Swimming, Creative Writing (published author), Dancing. Always learning!